

# Vunani Botswana Income Fund

Fund information update at 31 March 2020

## What is the fund's objective?

The Vunani Botswana Income Fund's investment objective is to provide investors with a reasonable level of current income while maintaining stability for capital invested.

## What does the fund invest in?

This fund provides exposure to a wide range of fixed income securities, non-equity securities, preference shares, debentures and unsecured notes. The fund invests locally and regionally. The primary offshore investment destination is South Africa.

## What possible risks are associated with this fund?

This fund has exposure to a moderate amount of risk for an increase in potential income. The possible risks associated with this portfolio include general market and economic risks such as interest rate, bond yield and currency risk.

## Risk rating

Conservative	Moderately conservative	Moderate	Moderately aggressive	Aggressive
--------------	-------------------------	----------	-----------------------	------------

## What is the suggested investment period for this fund?

### Minimum period

1 Month	6 Months	1 Year	3 Years	5 Years	7 Years
---------	----------	--------	---------	---------	---------

## Who should consider investing in this fund?

The Vunani Income Fund is designed for both retail and institutional investors who require alternative short-term diversification which will provide yield enhancement.

## Income

**Distribution** Net income is calculated and accrued daily and is declared and distributed quarterly.

**Declaration** 31 March, 30 June, 30 September, 31 December

## General fund information

<b>Manager(s)</b>	Tshephang Loeto and Chandapiwa Moampe
<b>Size (NAV)</b>	P 50.28 million
<b>Classification</b>	Africa Fixed Interest
<b>Benchmark</b>	Botswana Bond Index 90% Botswana Average Call Rate +2% 10%
<b>PFR2</b>	Does not apply
	<b>Class B1</b>
<b>Launch</b>	25 May 2017
<b>ISIN number</b>	ZAE000235057
<b>Alpha code</b>	SBIFB1
<b>Minimum investment requirements -</b>	
Lump sum	P 100,000
Monthly	N/A

## What are the costs to invest in this fund?

### Maximum charges including VAT

	Class B1
<b>Initial fee (manager)</b>	0.000%
<b>Initial fee (adviser)</b>	0.672%
<b>Annual fee (manager)</b>	1.120%
<b>Annual fee (adviser)</b>	0.280%
<b>Performance fee</b>	N/A

**Annual fee (manager)** - this is a service charge (% based) applicable to each class of a fund, that is levied on the value of your portfolio and includes the an adviser fee (where applicable). Annual fees are calculated and accrued daily and recovered monthly from the income awaiting distribution in the fund.

### Cost ratios (annual) including VAT as at 31 December 2019

	Class B1
<b>Based on period from:</b>	01/01/2017
<b>Total Expense</b>	1.49%
<b>Transaction Costs</b>	0.00%
<b>Total Investment Charge</b>	1.49%
<b>1 Year Total Expense</b>	1.40%

**Total Expense (TER):** This ratio shows the charges, levies and fees relating to the management of the portfolio and is expressed as a percentage of the average net asset value of the portfolio, calculated over the period shown and annualised to the most recently completed quarter. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER should not be regarded as an indication of future TERs.

**Transaction Costs (TC):** This ratio shows the percentage of the value of the fund incurred as costs relating to the buying and selling of the fund's underlying assets. TC are a necessary cost in administering the fund and impacts fund returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of fund, investment decisions of the investment manager and the TER.

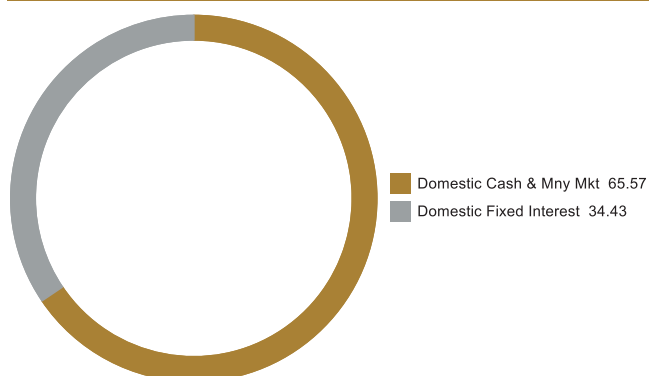
**Total Investment Charges (TIC):** This ratio is simply the sum of the TER and TC, showing the percentage of the value of the fund incurred as costs relating to the investment of the fund. It should be noted that performance figures account for all costs included in the TIC ratio, so you should not deduct the TIC from performance figures, the performance is already net of the TIC.

# Vunani Botswana Income Fund

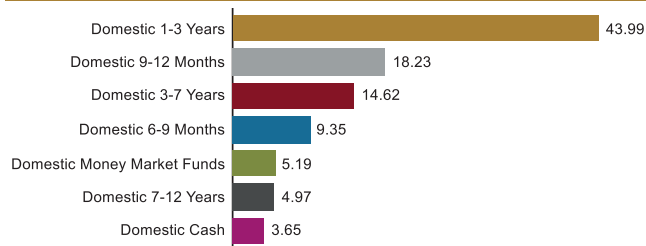
Monthly update at 31 March 2020

## Holdings

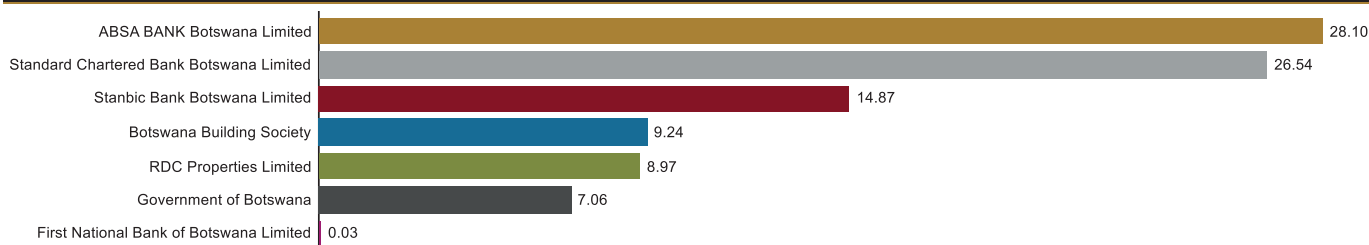
### Asset type allocation (%)



### Sector allocation (%)



### Fixed Interest Top 10 Issuer exposure (%)



## Performance and Income

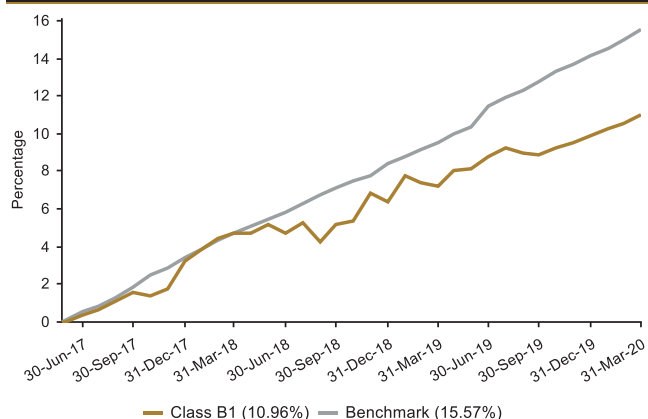
Class B1 Launch: 25 May 2017

Benchmark: Bond Index (90%); Average Call Rate +2% (10%)

Returns (%)	6m	9m	1yr	2yrs	Launch
<b>Class B1</b>					
Class	1.89	2.04	3.45	2.96	3.71
Benchmark	2.46	3.72	5.50	5.06	5.20

Returns (%) shown are cumulative for all periods shorter than or equal to 1 year and annualised for all periods greater than 1 year.

### Cumulative performance (%) from Launch



Statistics (%)	1yr	2yrs	Launch
<b>Class B1</b>			
Positive Months	10	17	26
Max Gain	3.45	6.40	10.96
Max Drawdown	-0.30	-0.94	-1.59
Highest	4.46	5.10	5.10
Lowest	2.31	2.31	2.31

Highest – this reflects the highest 12 month return during the period.  
Lowest - this reflects the lowest 12 month return during the period.

### Amount declared (thebe per unit)

	Class B1
28 June 2019	1.07
30 September 2019	1.21
31 December 2019	0.90
31 March 2020	0.84
In last 12 months	4.02
In 2019	4.28

# Vunani Botswana Income Fund

Important information update at 31 March 2020

VUNANI  
FUND MANAGERS

## Disclosures

Collective Investment Undertakings (CIUs) are generally medium to long term investments. The value of units may go down as well as up and past performance is not necessarily a guide to future performance. Unit Trusts (UTs) are traded at ruling prices and can engage in borrowing and scrip lending.

The Vunani Botswana Income Fund is a portfolio of the Vunani Fund Managers Unit Trust Scheme (the Scheme). The Scheme is licenced in terms of the Collective Investment Undertakings Act, 1999 (as amended).

The manager of the Scheme is Vunani Fund Managers (Pty) Ltd (the Manager). The Manager is licenced by the Non-Bank Financial Institutions Regulatory Authority (NBFIRA), Certificate No. CIU/06, to carry out the business of a Unit Trust Management Company in the Republic of Botswana. The manager has a right to close a portfolio to new investors in order to manage the portfolio more efficiently in accordance with its mandate. The Manager does not provide any guarantee either with respect to the capital or the return of a CIU UT portfolio. A schedule of fees and charges and maximum commissions is available on request from the Manager.

The trustee of the Scheme is Standard Chartered Bank Botswana Limited.

The investments of this portfolio are managed by the Manager. The Manager is licenced by NBFIRA, Certificate No. NBFIRA 10/3/13/II, to carry out the business of an asset manager in the Republic of Botswana.

Prices are calculated and published on each working day, these prices are available on the Manager's website ([www.vunanifm.co.bw](http://www.vunanifm.co.bw)). This portfolio is valued at 15h00. Forward pricing is used. Investments and repurchases will receive the price of the same day if received prior to 12h30.

This portfolio is permitted to invest in foreign securities. Should the portfolio include any foreign securities these could expose the portfolio to any of the following risks: potential constraints on liquidity and the repatriation of funds; macroeconomic risks; political risks; foreign exchange risks; tax risks; settlement risks; and potential limitations on the availability of market information.

This is a portfolio that derives its income primarily from interest-bearing instruments. The yield (if shown) is a current effective yield calculated daily.

All performance returns/figures quoted are shown in BWP and are based on data sourced from Morningstar or Statpro and are as at 31 March 2020.

Annualised return figures are the compound annualised growth rate (CAGR) calculated from the cumulative return for the period being measured. These annualised returns provide an indication of the annual return achieved over the period had an investment been held for the entire period. Actual annual figures are available on request from the Manager.

Portfolio performance figures are calculated for the relevant class of the portfolio, for a lump sum investment, on a NAV-NAV basis, with income reinvested on the ex-dividend date. Individual investor performance may differ due to initial fees, actual investment date, date of reinvestment of income and dividend withholding tax. Portfolio performance accounts for all costs that contribute to the calculation of the cost ratios quoted, all returns quoted are after these costs have been accounted for.

Portfolio performance figures are calculated for the relevant class of the portfolio, for a lump sum investment, on a NAV-NAV basis, with income reinvested on the ex-dividend date. Individual investor performance may differ due to initial fees, actual investment date, date of reinvestment of income and dividend withholding tax. Portfolio performance accounts for all costs that contribute to the calculation of the cost ratios quoted, all returns quoted are after these costs have been accounted for.

Statistics - Positive Months: the number of individual 1 month periods during the specified time period where the return was not negative; Max Gain: the maximum gain in a trough-to-peak incline before a new trough is attained, quoted as the percentage between the trough and the peak. It is an indicator of upside risk over a specified time period (quoted for all periods of 1 year or longer); Max Drawdown: the maximum loss in a peak-to-trough decline before a new peak is attained, quoted as the percentage between the peak and the trough. It is an indicator of downside risk over a specified time period (quoted for all periods of 1 year or longer, where blank no loss was experienced); Highest and Lowest: the highest and the lowest 1 year return (%) that occurred during the specified time period (quoted for all relevant classes launched 1 year or more prior to current month end date).

Additional information about this product including, but not limited to, prospectus, brochures, application forms and annual or quarterly reports, can be obtained free of charge, from the Manager and from the Manager's website ([www.vunanifm.co.bw](http://www.vunanifm.co.bw)).

## Contact details

### Manager

Vunani Fund Managers (Pty) Ltd  
Reg. No. BW00000902480  
Plot 70667, Fairscape Precinct, 6th floor, Fairgrounds Office Park  
Telephone: +267 391 0310  
Email: [moipolait@vunanifm.co.bw](mailto:moipolait@vunanifm.co.bw)  
Website: [www.vunanifm.co.bw](http://www.vunanifm.co.bw)

### Investment Manager

Vunani Fund Managers (Pty) Ltd  
Reg. No. BW00000902480  
Plot 70667, Fairscape Precinct, 6th floor, Fairgrounds Office Park  
Telephone: +267 391 0310  
Website: [www.vunanifm.co.bw](http://www.vunanifm.co.bw)

### Trustee

Standard Chartered Bank Botswana Limited  
Reg. No. CO. 1724  
4th Floor Standard Chartered House, Queens Road, The Mall  
Telephone: +267 361 5800